

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): September 28, 2021

**Ondas Holdings Inc.**  
(Exact name of registrant as specified in its charter)

**Nevada**  
(State or other jurisdiction  
of incorporation)

**001-39761**  
(Commission File Number)

**47-2615102**  
(IRS Employer  
Identification No.)

**61 Old South Road, #495,  
Nantucket, MA**  
(Address of principal executive offices)

**02554**  
(Zip Code)

Registrant's telephone number, including area code: (888) 350-9994

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Securities registered pursuant to Section 12(b) of the Act:**

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.0001 par value per share	ONDS	The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 7.01. Regulation FD Disclosure.**

As previously reported in its Current Report on Form 8-K filed with the Securities and Exchange Commission on September 7, 2021, Ondas Holdings Inc. (the "Company") will host a virtual investor presentation focused on American Robotics from 10:00 am – Noon ET on Tuesday, September 28, 2021. Attached hereto as Exhibit 99.1 and incorporated into this Item 7.01 by reference is the presentation that will be used by the Company during the presentation.

The information in this Item 7.01 (including Exhibit 99.1) is being furnished and shall not be deemed to be filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise be subject to the liabilities of that section, nor shall it be deemed to be incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act.

**Item 9.01. Financial Statement and Exhibit.**

(d) Exhibits

Exhibit No.	Description
99.1	Presentation, dated September 28, 2021.
104	104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**ONDAS HOLDINGS INC.**

Date: September 28, 2021

By: /s/ Eric A. Brock  
Eric A. Brock  
Chief Executive Officer



# INVESTOR WEBINAR

American Robotics  
September 28, 2021



## DISCLAIMER

This presentation may contain "forward-looking statements" as that term is defined under the Private Securities Litigation Reform Act of 1995 (PSLRA), which statements may be identified by words such as "expects," "projects," "will," "may," "anticipates," "believes," "should," "intends," "estimates," and other words of similar meaning. Ondas Holdings Inc., and its wholly-owned subsidiaries Ondas Networks, Inc. and American Robotics, Inc. (collectively, "Ondas" or the "Company"), cautions readers that forward-looking statements are predictions based on its current expectations about future events. These forward-looking statements are not guarantees of future performance and are subject to risks, uncertainties and assumptions that are difficult to predict. The Company's actual results, performance, or achievements could differ materially from those expressed or implied by the forward-looking statements as a result of a number of factors, including, the risks discussed under the heading "Risk Factors" in the Company's most recent Annual Report on Form 10-K filed with the U.S. Securities and Exchange Commission ("SEC"), in the Company's Quarterly Reports on Form 10-Q filed with the SEC, and in the Company's other filings with the SEC. The Company undertakes no obligation to publicly update or revise any forward- looking statements, whether as a result of new information, future events or otherwise that occur after that date, except as required by law.

# BUILDING A POWERFUL INDUSTRIAL TECHNOLOGY PLATFORM

Complementary business and technology platforms for industrial markets



## LEADERSHIP TEAM

### ONDAS

### AMERICAN ROBOTICS



**Eric Brock**  
Chairman and CEO  
Eric is an entrepreneur with over 25 years of management and investing experience.



**Reese Mozer**  
CEO and Co-Founder  
Reese is an entrepreneur and roboticist with over 10 years of experience developing and marketing autonomous drones.



**Vijay Somandepalli**  
CTO and Co-Founder  
Vijay brings more than 20 years of robotics, autonomy and engineering experience to solving the world's most challenging problems.

**Stewart Kantor**  
President and CFO  
Stewart brings 20 years of experience in the wireless industry to Ondas Networks.



**Kevin Willis**  
VP of Sales  
Kevin is a sales leadership executive with over 20 years of experience with early-stage technology companies.



**Michael Clatworthy**  
VP of Operations  
Michael brings 18 years of experience leading operations teams in both military and corporate settings.



# INTRODUCING THE SCOUT SYSTEM

PLEASE WATCH INTRODUCTORY VIDEO AT: [www.ondas.com/ondas-ar](http://www.ondas.com/ondas-ar)

## THE WALL STREET JOURNAL

FAA Approves First Fully Automated Commercial Drone Flights

"American Robotics will lay the groundwork for advances and accelerated growth of the industry."

The Washington Post AP BUSINESS INSIDER

THE HILL USNews yahoo/news

REUTERS engadget THE VERGE GIZMODO

Mashable NEWS Bloomberg



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## AGENDA



1 | Sharing Our Vision



2 | Introducing American Robotics



3 | Market, Pipeline and Use Cases



4 | Growth Plan and Business Model



5 | Framing the Long-Term



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# SHARING OUR VISION



## THE OPPORTUNITY

American Robotics is **ideally positioned** to drive growth in drone market

- Automated drones are the ultimate data gathering solution at the edge
- Massive market opportunity (\$100B+<sup>1</sup>)
- Most technologically advanced platform in the marketplace
- Industry-leading talent and experience
- Uniquely secured FAA approvals (required for scale)



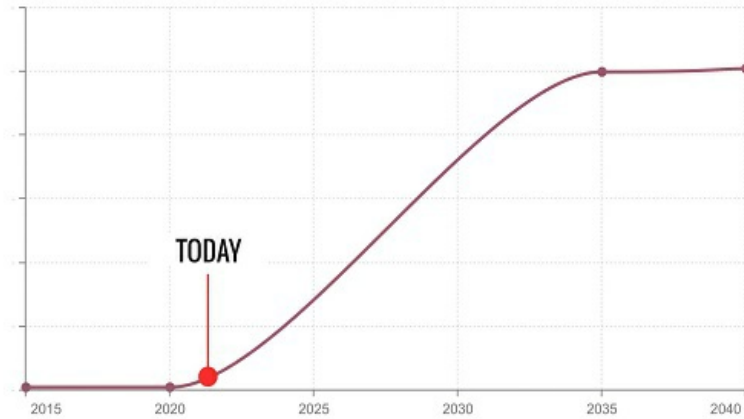
(1) PWC, Clarity from Above, 2016



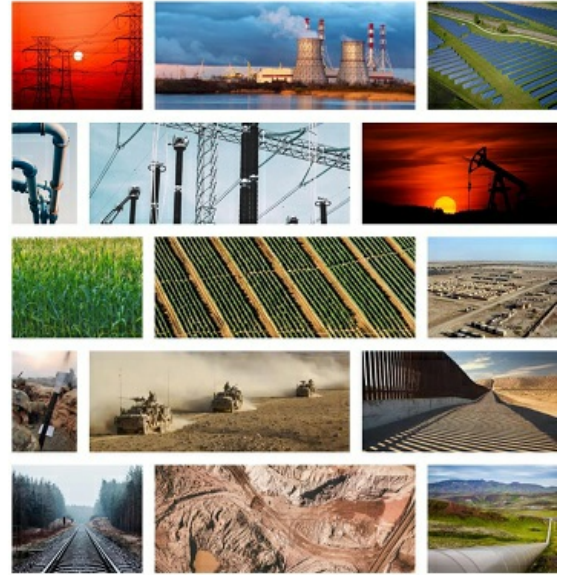
# PLAYING TO WIN IN HUGE MARKET

\$100B+ market <sup>1</sup> | Barely penetrated today

Industrial UAS Market

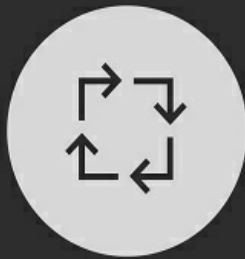


(1) PWC. Clarity from Above, 2016  
Graph is meant to be illustrative. Not to scale.



# THE LEADING DRONE PLATFORM

American Robotics has **won** the initial race.



## END-TO-END

A full-stack, end-to-end data capture, process, and analyze solution to assure customer ROI.



## AUTONOMOUS

True autonomy via AI-powered drone-in-a-box. No pilot or visual observer required on-site ever.



## FAA-APPROVED

First company approved by FAA to operate automated drones. The critical requirement to scale.



## FOCUSED ON EXECUTION

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Time to build and **extend our lead.**



### TEAM

Aggressively hiring and expanding team with industry-best talent.



### MANUFACTURING

Ramping up manufacturing capacity and investing in manufacture capabilities.



### FIELD OPERATIONS

Ramping up and maturing field operations process & infrastructure.

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## FOCUSED ON EXECUTION

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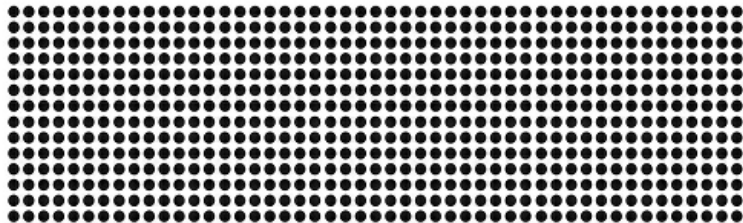
Business plan developed and launched to enable **sustained, exponential growth.**

START  


Franchise Customers



Fleet Deployments



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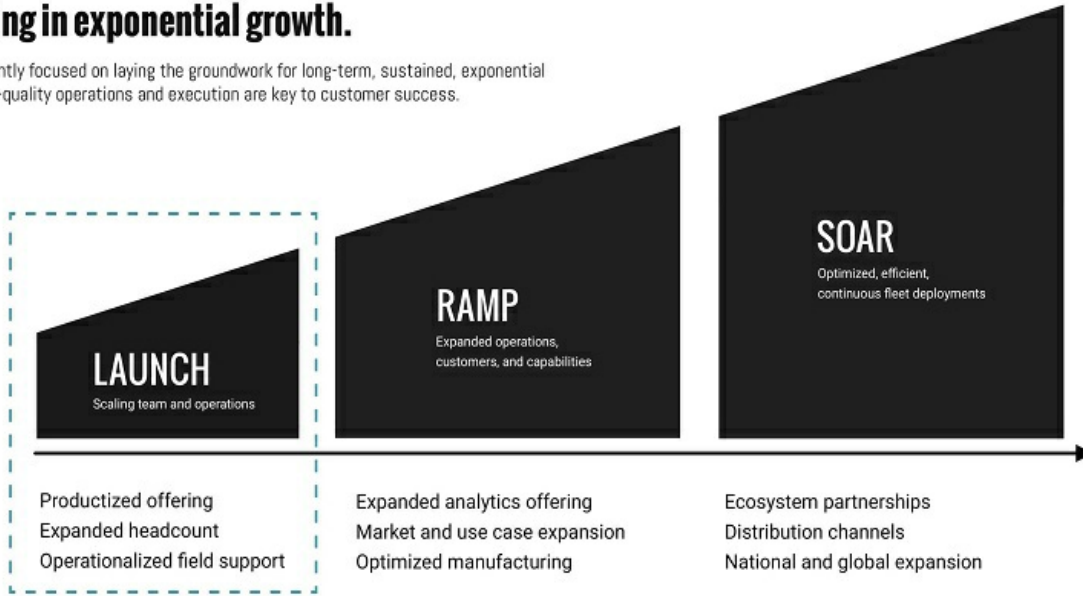




# MULTI-YEAR PLAN LAUNCHED TO SPEED MARKET ADOPTION

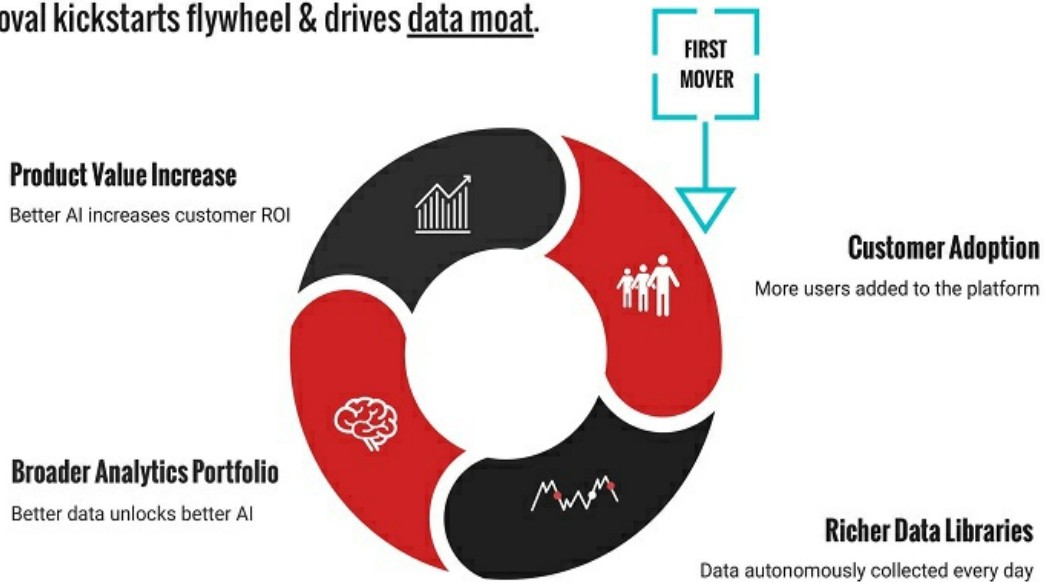
## Investing in exponential growth.

We are currently focused on laying the groundwork for long-term, sustained, exponential growth. High-quality operations and execution are key to customer success.



# AUTOMATED DRONE FLYWHEEL

## FAA approval kickstarts flywheel & drives data moat.



“

Its not about aircraft; it's about delivering highly-valued, turnkey data solutions.

”

- Reese Mozer  
CEO, American Robotics



## INTRODUCING AMERICAN ROBOTICS



# OVERVIEW

- Fully automated, end-to-end industrial-grade drone system
- Exclusive set of FAA approvals to operate autonomously without humans on-site
- High margin, recurring revenue Robot-as-a-Service (RAAS) business model
- Unique, full stack IP portfolio critical to real-world autonomy
- Deep customer pipeline in industrial and agricultural markets

## KEY HIGHLIGHTS

### World Class Talent

Carnegie Mellon, Stanford, Kiva Systems, AeroVironment, Ford, GE, CyPhy Works, and others

### Blue Ocean

Huge commercial drone market in excess of \$100 billion according to PwC offers high growth potential

### Attractive Model (Raas)

Robot-as-a-Service model is a turnkey data solution for customers offering high margins and recurring revenue

### Financial Strength

Ondas Holdings offers strong balance sheet to support required investment for growth agenda

### Company Stats

Year Founded: 2016  
Headcount: 30  
Location: Marlborough, MA

### IP Portfolio

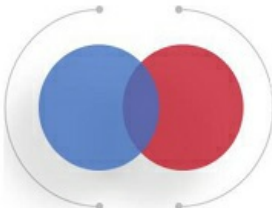
Patents Issued: 3  
Patents Pending: 5  
R&D Hours: 200,000+  
Key FAA Approval: Secured Jan 2021



# TRANSFORMATIONAL OPPORTUNITY WITH ONDAS

High-growth platform to invest in large, fast growing industrial data markets

ONDAS  
NETWORKS



## Strategic Value

- Industrial technology expertise and marketing support
- Ondas' FullMAX wireless technology provides important competitive advantages expanding the addressable market for our Scout System™

## Shared Vision

- Platform strategies and as-a-service business models to define next-generation MC-IoT and Industrial UAS markets
- Ecosystem strategy allows for faster growth and broader platform adoption

## Strength to Deliver

- Use combined technical and management strengths to build the dominant Industrial data platform
- Capital and balance sheet available to execute plan and create shareholder value



# MOMENTUM IS BUILDING IN AN EVENTFUL YEAR

Ondas has provided the **resources and infrastructure** to accelerate lead.



**Hiring program in motion. Top talent continues to join AR.**  
 Team has grown 200%<sup>1</sup>. High-growth trajectory continues.  
 VP, Sales - Kevin Willis  
 VP, Operations - Michael Clatworthy



**Established accelerated Scout System production in support of key customers.**  
 Accepting delivery of recently ordered systems  
 Preparing supply chain for volume production  
 Training CM partners for volume production



**Received purchase orders from multiple, scalable franchise customers**  
 Multi-phase, multi-unit order from Stockpile Reports  
 Orders from many large Fortune 100 energy and infrastructure companies  
 Maturing operations infrastructure in anticipation of fleet deployments

(1) Since January 2021.

## Significant developments

- FAA-approval announced in January
- Developed and released first fully-autonomous drone-based edge data platform
- Ondas acquisition and interim funding
- Accepted invitation to FAA's BVLOS Aviation Rulemaking Committee (ARC)



AMERICAN ROBOTICS

# WHY IS THIS HUGE MARKET UNDER-PENETRATED TODAY?

## The manual drone operation loop



## The automated drone operation loop



# THE SCOUT SYSTEM

## AUTOMATED DATA ON-DEMAND

### SCOUT™ DRONE

Fully-autonomous, AI-powered drone with visual, multispectral, and thermal sensors



### SCOUTVIEW™

Secure web interface, mission scheduler, data viewer, analytics software, & API



### SCOUTBASE™

Weatherproof storage, docking, charging, and data processing, and data transfer station



### TASA™

Advanced ground-based air traffic detection sensor



# EVERYTHING IS AUTOMATED

Powered by innovations in robotics automation, machine vision, edge computing, and AI, The Scout System™ is unlocks routine scalable operation for the commercial drone market.



Launch



Precision Landing



Mission Planning



Data Processing



Flight



Charging



Scheduling



Data Transmission



Imaging



Storage



Obstacle Avoidance



System Diagnostics



# EXCLUSIVE FAA APPROVAL CRITICAL TO COMMERCIAL MARKETS



First mover advantage defended by critical IP, trade secrets, and experience



### Flight Beyond-Line-of-Sight (BVLOS)

Key to permitting automated operation, drones must not require a pilot to be on-site with eyes on the drone during operation.



### No Visual Observers or Humans Required

Also, it must be permitted that no humans of any kind are required to be present on-site while the drone is flying. Without this ability, true automation is not possible.



### In-Person Preflight Checks Not Required

In addition, humans cannot be required to be present during any other stage of operation, such as pre-flight visual inspections of the aircraft.



### Flight Over Roads Permitted

Also critical, the Scout system is permitted to transit over roads in the areas in which we operate without on-site human supervision.

## Historic Milestone

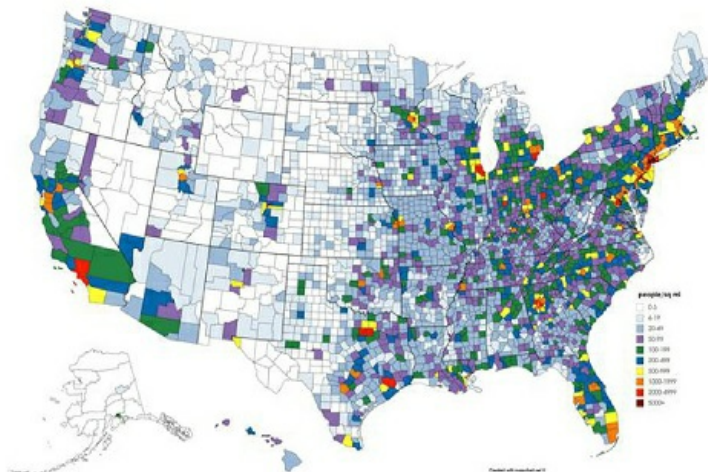
"This authorization marks a seminal legal milestone, one that paves the way for developers in the drone industry to expand operations for pilot-less aircraft."

engadget



# WIDE-RANGING APPLICABILITY OF FAA APPROVAL

Unique approval opens a large, commercial market for American Robotics



## Important Requirements

- Rural locations with population density < 370 people per sq. mile
- Class G airspace
- Under 400 feet altitude
- Requires site-by-site additions to waiver to be approved
- What does this all mean? AR currently has the potential to operate autonomously across the vast majority of the United States



# SCOUT SYSTEM | DEVELOPED FROM THE GROUND UP

Designed to meet demanding FAA regulatory requirements, safety standards, and customer expectations.

200,000+

hours of R&D to create seamless experience

5 product generations

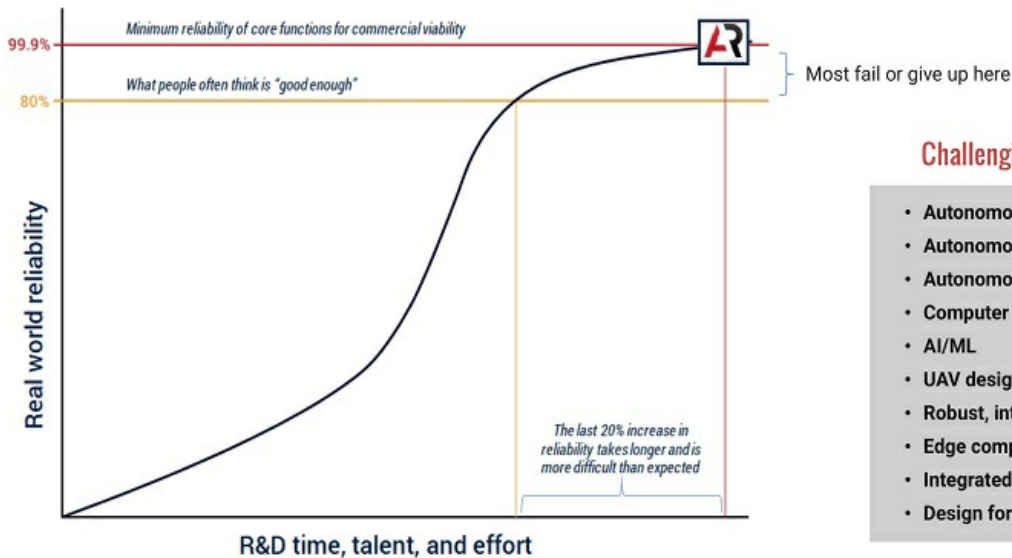
5+ years of interaction with the FAA

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## COMMERCIAL VIABILITY OF INDUSTRIAL DRONE OEMS

We believe majority of competitors have naive assumptions about what qualifies as "good enough"



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# SETTING THE STANDARD FOR COMMERCIAL SUCCESS

Key intellectual property assets created with top robotics talent

## AUTONOMY

Machine vision-enabled precision landing  
AI-powered 3-dimensional path-planning  
Multi-sensor fusion for real-world situational awareness

## FRONTEND

24/7 remote access via web and mobile application  
Industry-optimized data visualization features  
Customizable data collection parameters and scheduling



## ANALYTICS

Advanced AI-based classification and anomaly detection  
Ultra high-resolution change detection and user alerts  
Data API to enable broad ecosystem integration

## BACKEND

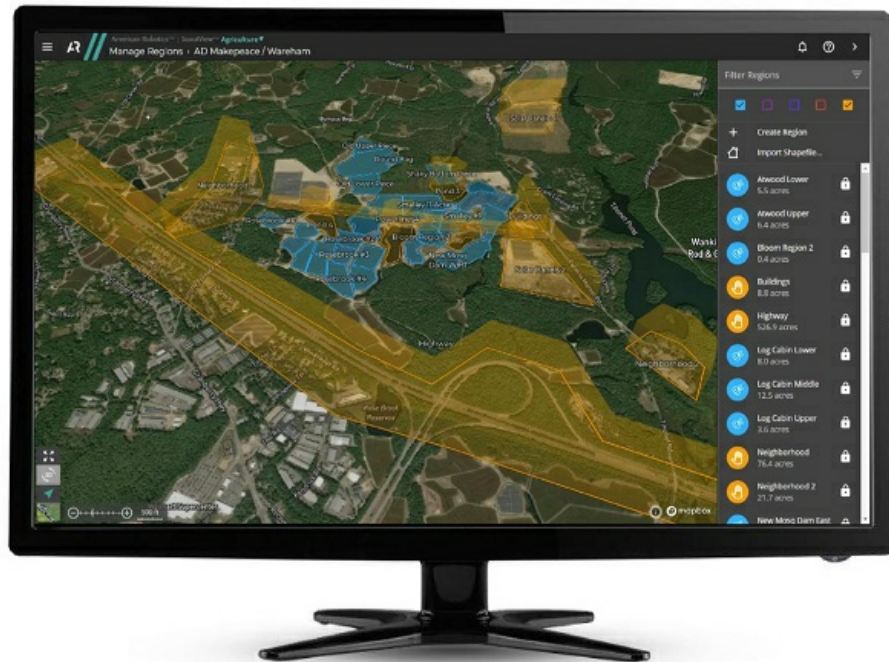
Data capture, processing and delivery pipeline  
Redundant Wi-Fi, radio, and cellular communication  
Automated system diagnostics and failsafe management



# CUSTOMER ACCESS FROM ANYWHERE IN THE WORLD

## ScoutView™

- Our front-end ScoutView™ software package allows for customer mission planning and access to data analytics dashboards.
- Command units to gather data:
  - On-demand
  - On a schedule
  - Event triggered

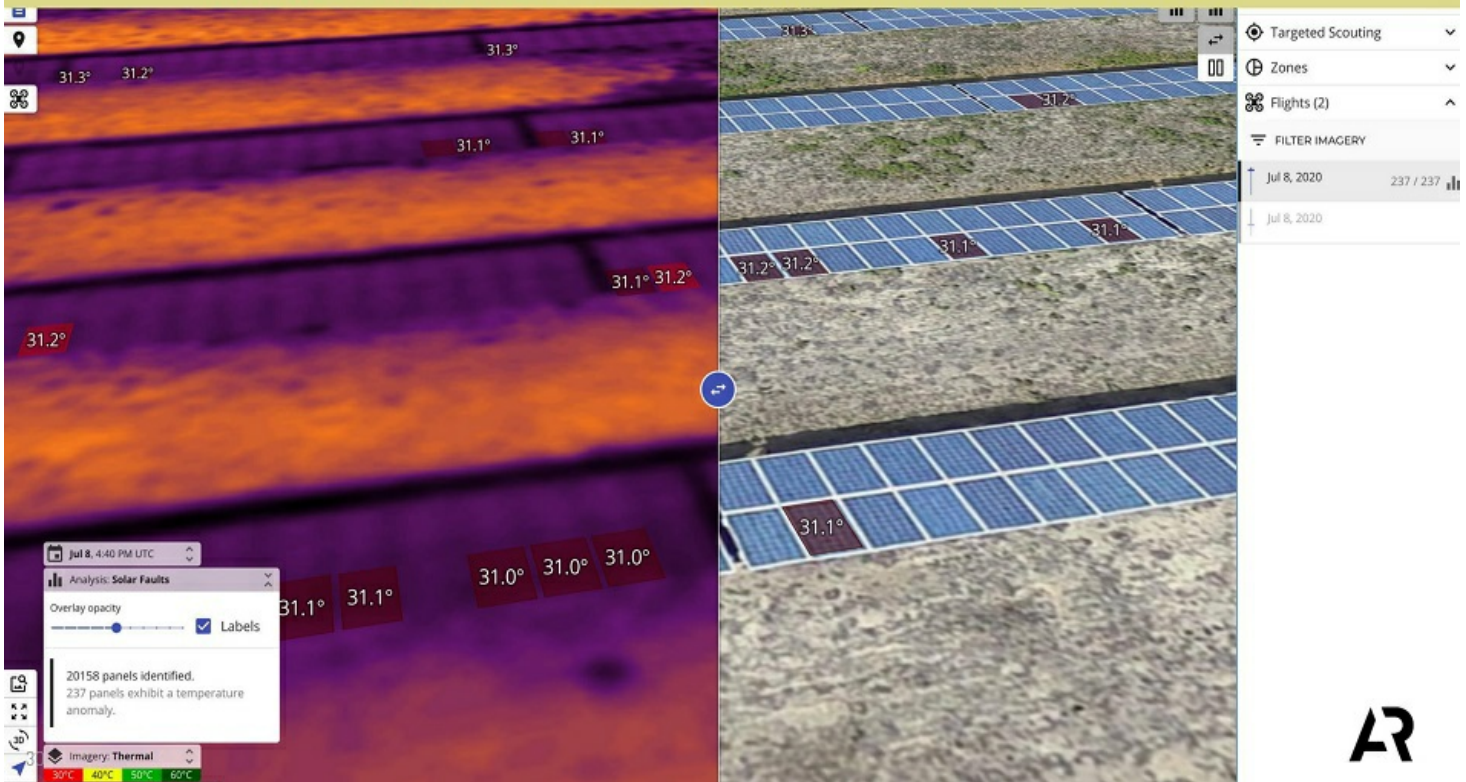




# ANALYTICS EXAMPLE / AUTOMATED ASSET CLASSIFICATION & GEOLOCATION



# ANALYTICS EXAMPLE / AUTOMATED THERMAL ANOMALY DETECTION



# BUILDING AN AI POWERHOUSE

There's an untapped well of data across every physical asset in the world. Scout Systems represent the potential to collect, process, and analyze thousands of petabytes of data.

This represents a generational opportunity to unlock real-world use cases for AI.

**20** GB per system  
per day

**365** days of operation  
per year

**10,000,000+** applicable assets  
around the world

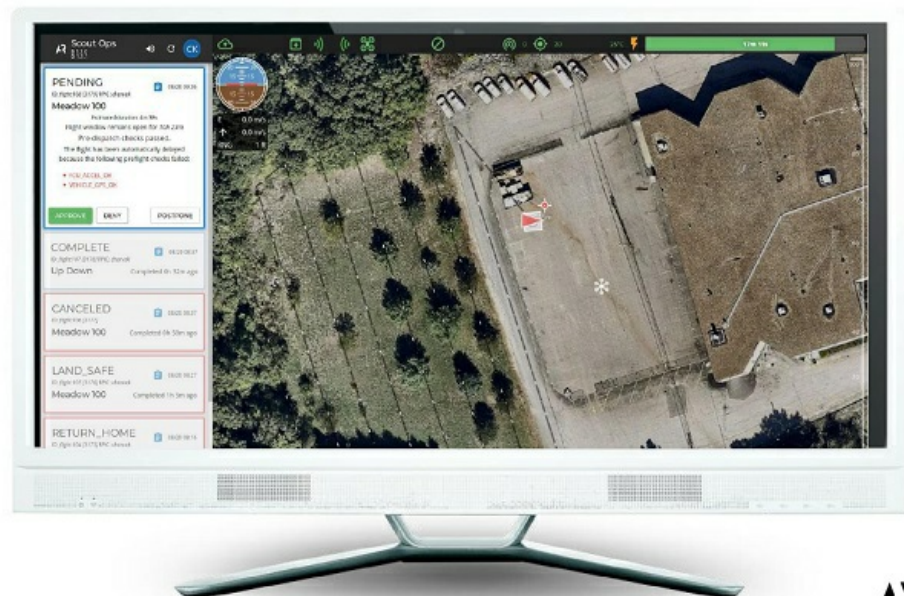
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## REMOTE OPS | DESIGNED FOR ONE TO MANY

### ScoutOps™

- Remote Operator software used by American Robotics staff to oversee fleet operations occurring around the world
- Automated flights are reviewed and approved before occurring
- Health data is tracked and streamed back to company



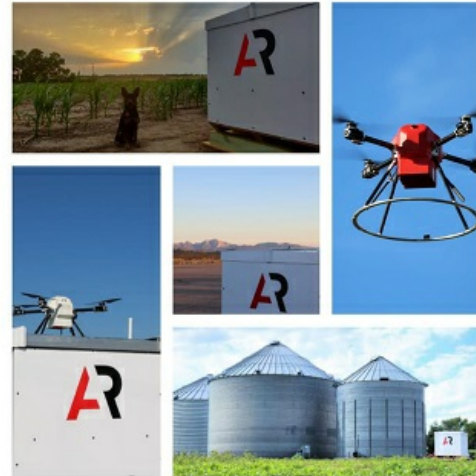
32



## REMOTE OPS | REMOTE OPERATIONS CENTER

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AR staff oversee automated operations occurring throughout the United States



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## INTEGRATED WIRELESS COMMUNICATIONS

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Long-range, industrial-grade comms are key to scalability of automated drone solutions



### System Requirements

- **Reliable**
- **Secure**
- **Extremely wide-area**
- **High-bandwidth**
  
- **Uses**
  - Command and control (C2)
  - Telemetry link to drone
  - Data transfer to cloud
  
- **Roadmap - Ondas FullMAX**

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# MARKET, PIPELINE, & USE CASES



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“

“Like the internet and GPS before them, drones are evolving beyond their military origin to become powerful business tools... They've already made the leap to the consumer market, and now they're being put to work in commercial and civil government applications from firefighting to farming. That's creating a market opportunity that's too large to ignore.

”

– Goldman Sachs  
Drones: Reporting for Work



# MARKET OPPORTUNITY

A \$100B+<sup>1</sup> Addressable Market

\$68.1B

## INDUSTRIAL MARKET

**Sub-Markets:** Oil & Gas, Solar, Nuclear, Hydro, Coal, Utilities, Construction, Ports, Railways, Prisons, Warehouses, Factories, Stockpile Yards, Mining, Delivery

**Use Cases:** O&M, Asset Inspection, Asset Tracking, Asset Security, Safety & Regulatory Compliance

\$25.6B

## AGRICULTURE MARKET

**Sub-Markets:** Corn, Soybeans, Vineyards, Cranberries, Vegetables, Tree Fruits, Tree Nuts, Nurseries, Corporate Research, Seed Farms, Golf Courses, Hemp, Livestock

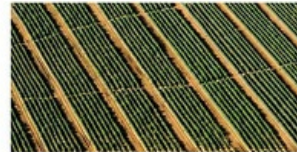
**Use Cases:** Weed Detection, Disease Detection, Pest Detection, Plant Counting, Irrigation Optimization, Harvest Planning, Phenotyping & Research

\$20.2B

## DEFENSE MARKET

**Markets:** Border Security, Base Security, FOB Security, Embassy Security, Vehicle Security

**Use Cases:** ISR, Perimeter Surveillance, Scouting

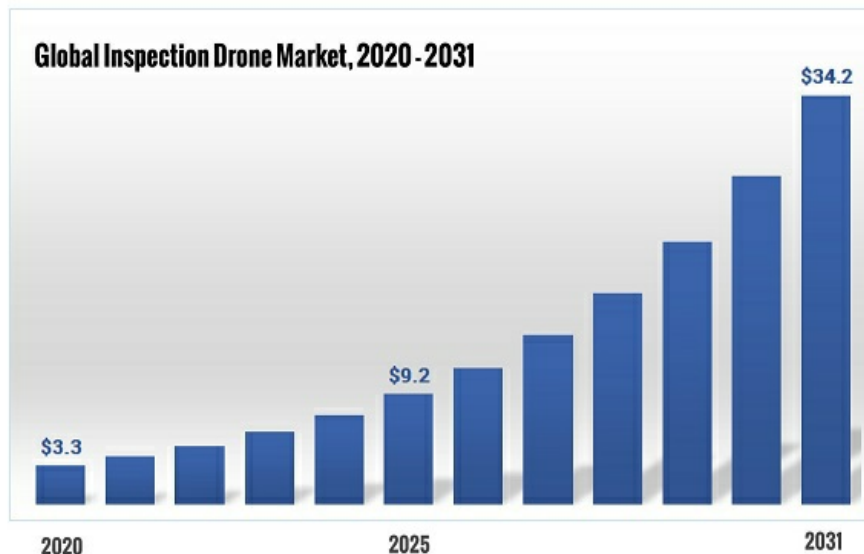


(1) PWC, Clarity from Above, 2018



# INSPECTION - DRIVING COMMERCIAL UAS ADOPTION

Persistent, daily data collection characterizes UAS Inspection applications



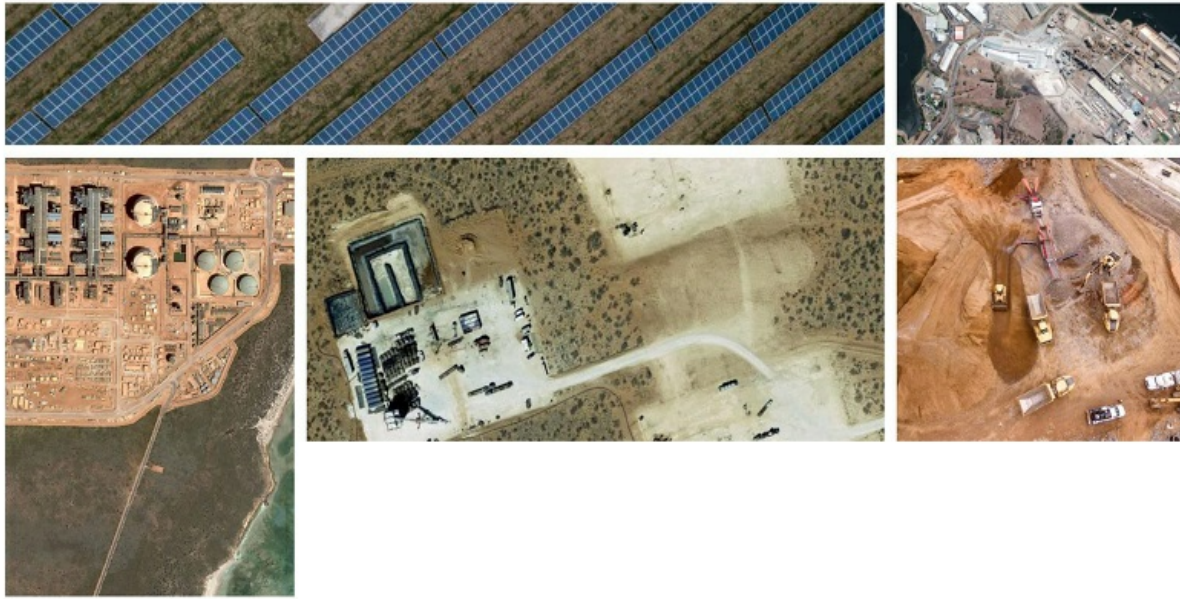
Source: Transparency Market Research

## Market Projections

- \$34B market in 2031
- 24% CAGR 2021-2030
- **Representative Markets:**
  - Oil & gas fields
  - Solar farms
  - Mining operations
  - Power lines
  - Utility substations
  - Railyards



# AUTONOMY OPENS VAST INDUSTRIAL END MARKETS



# MASSIVE SCALE OF OPPORTUNITY

Every industrial asset. Every day.

Select Markets. US Only. (1)(2)(3)(4)

MARKET	ASSET	NUMBER
Oil & Gas	Well Pads	900,000
Oil & Gas	Miles of Pipeline	500,000
Utilities	Miles of power lines	200,000
Utilities	Substations	60,000
Mining	Mines	13,000
Railways	Miles of track	140,000
Energy	Power plants	5,000
Energy	Solar farms	2,500
Agriculture	Applicable farms	400,000
Defense	Miles of border	7,500
Defense	Military bases	1,500



(1) Why America's Infrastructure Needs the Drone Industry | Commercial UAV News, 2021  
 (2) Today in Energy - U.S. Energy Information Administration (EIA), 2021  
 (3) This Map Shows Every Power Plant in the United States (visualcapitalist.com), 2019  
 (4) Trump's border wall: How many miles have been built? - Washington Post, 2020



# GROWTH PLAN & BUSINESS MODEL

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## PENT-UP DEMAND FOR AUTOMATED DRONE SOLUTION

We see significant pent-up demand for our market-leading Scout System™

- **Large, sophisticated customers with budgets and ROI**
- **Need to amp inventory production for field installs**
- **Positioning to ensure high quality experience for initial franchise customers**

Our growth plan addresses near-term bottlenecks; provides for operations scaling to support customer fleet deployments

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# TIER-ONE CUSTOMER PIPELINE

Evaluating top customers based on estimated demand size. Currently building and shipping pilot systems to qualified customers.

<b>STOCKPILE REPORTS</b>	>100 potential units
Top 10 O&G Corp	>1,000 potential units
Top 10 O&G Corp	>1,000 potential units
Top 10 O&G Corp	>1,000 potential units
Top 3 Utility Corp	>1,000 potential units
Top 10 Utility Corp	>1,000 potential units
Many more....	>1,000 potential units

## Key Go-To-Market Stats

**>15**  
Engaged Fortune 500 companies paying for or discussing pilot programs

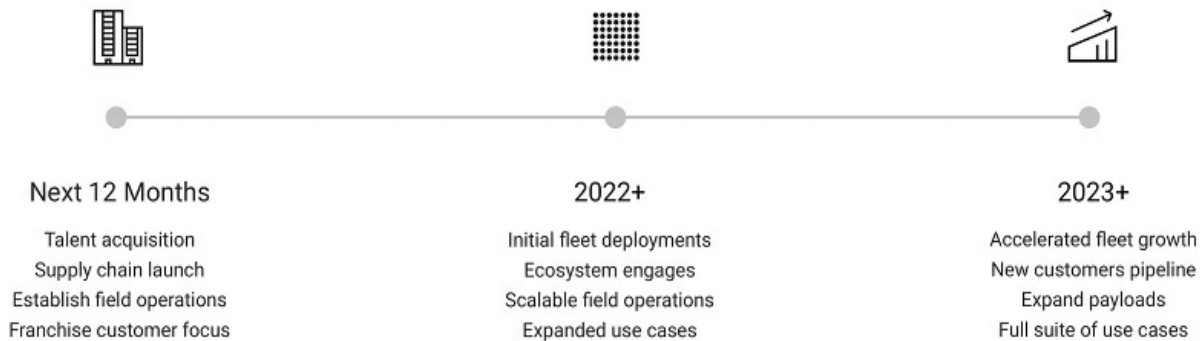
**6 months**  
Average expected sales cycle

**100s / 1000s**  
Typical target customer unit potential



# GO-TO-MARKET | THREE-YEAR PLAN TO SCALE

Prepping organization and infrastructure for large scale fleet deployments across the United States

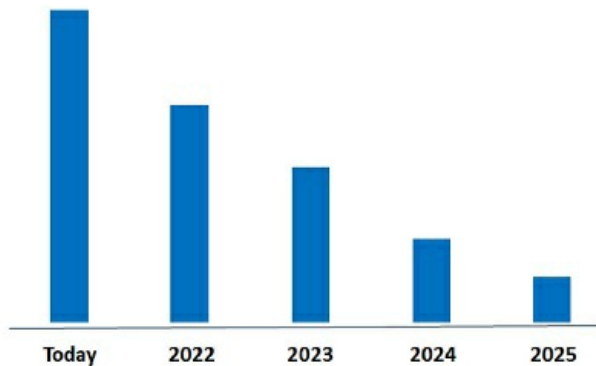




## PREPARATION FOR HIGH-VOLUME PRODUCTION

Preparing contract manufacturing partners to produce and deliver 1000s of systems

### Efforts Underway for Scout Production Cost Reduction



### Production Capacity Goals<sup>1</sup>

#### Production increase and cost decrease via:

- Design for manufacturing (DFM)
- Supply chain management
- Volume economics
- High-volume CM partners

#### Production Capacity Goals

- 2021 - 10s
- 2022 - 100s
- 2023 - 1000s

(1) Reflect management goals. Not a forecast.

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## ROBOT-AS-A-SERVICE (RAAS)

True automation allows for a complete solution and attractive business model

#### Bundled hardware, software, operations, and maintenance:

- Lowers the annual cost of data acquisition by 90%
- Provides AR with recurring software-like margins

#### Allows for:

- Software upgrades, and new features monetizable through tiered pricing and app store-like concept.
- Continuous improvements in user experience and potential for increased revenue per unit over time.

### Advantages for Customers

**ANNUAL SUBSCRIPTION FOR SERVICE**

**REAL-TIME AUTOMATED OPERATION**

**LOW UPFRONT CAPITAL COSTS**

**NO LONG-TERM RISK**

**NO MAINTENANCE RESPONSIBILITIES**

**NO CUSTOMER PILOT TRAINING**

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# THE ECONOMICS OF AUTOMATION

Average cost of drone pilot service in US, ~\$150/hour<sup>1</sup>

Pilot cost ranges from \$100 to \$500 per hour. Source: DroneDeploy<sup>1</sup>



## Performance Difference

In addition to cost reduction, the Scout System works around the clock, 24 hours per day. Between flight missions, each unit is:

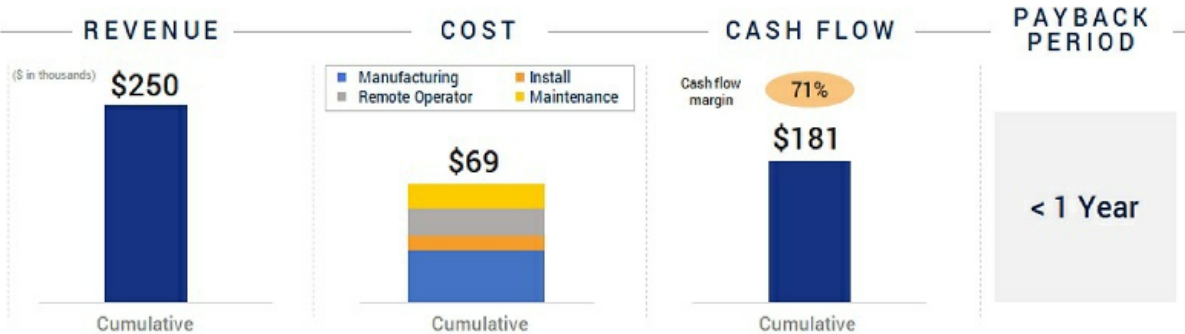
- Charging the drone
- Path planning next mission
- Processing customer data
- Analyzing customer data
- Storing customer data
- Transferring customer data
- Monitoring system health
- Monitoring airspace

10x - 25x cheaper than manual drone services

(1) DroneDeploy: How to Price Your Drone Mapping Services, 2017



# SCOUT SYSTEM UNIT ECONOMICS

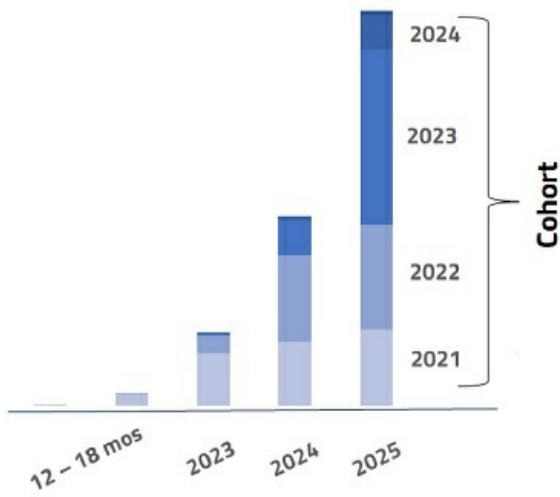


<sup>1</sup>Annual revenue number is estimate of average annual subscription rate, collected over an estimated service life of 5 years. Actual rates will vary based on system configuration and other factors.  
<sup>2</sup>Manufacturing costs are estimated based on projected increases in volume and manufacturing efficiencies as of 2023.  
<sup>3</sup>Remote Operator costs project a ratio of 1 remote operator per 20 drones as of 2023.  
<sup>4</sup>Note: Non-GAAP analysis, focused on cash returns; for GAAP purposes, the RAAS model results in initial deferred revenue and capitalized costs which are recognized over the life of a contract. the Scout System sale is capitalized as an asset on balance sheet and depreciated over the life of the contract.



# FLEET SALES DRIVE INSTALLED BASE

Exponential growth projected as large customers adopt and continue the operation of fleets



## Key Performance Goals<sup>1</sup>

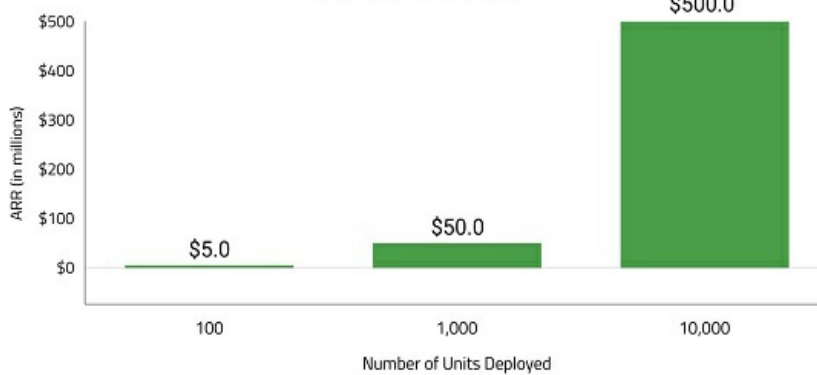
	Customers	Units
1 Year	10-15	50+
3 Years	30-40	800+
5 Years	70-90	4000+

(1) Reflect management goals. Not a forecast.



# POTENTIAL ARR

Annual Recurring Revenue (ARR), in millions  
vs. number of units deployed



## TAM%

Number of units as % of estimated Global TAM



# FRAMING THE LONG-TERM OPPORTUNITY



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“

We are gathering data sets that have never been collected before while defining an entirely new business model around automation.

”

- Reese Mozer  
CEO, American Robotics

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# UAS INVESTMENT CYCLE IS STARTING NOW

**Outsized rewards** available to leaders who provide high-value, turnkey solutions to complex challenges.

- Massive addressable market
- Regulatory and technology convergence
- Leading UAS companies are being identified

Large market with scalable solutions.  
Adoption will not be linear.



## Business model in place to leverage platform strategy



1. Drive Adoption



2. Scale Data Advantage



3. Leading Platform

TALENT

EXECUTION

DATA

AI/ML

ANALYTICS

ECOSYSTEM

## STAY ON OFFENSE - CEMENT AND EXTEND LEADERSHIP



### Delivery on Opportunity

#### Leverage the Ondas / AR platform

- Management
- Technical & regulatory expertise
- Balance sheet
- Shared ecosystem

#### Broader customer solutions

- Applications
- Data analytics (AI/ML)
- Payload extensions
- Infrastructure

DEEPEN THE MOAT

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ONDAS

GENERATIONAL OPPORTUNITY TO DEFINE,  
SCALE, LEAD, & CREATE MASSIVE VALUE FOR  
CUSTOMERS AND SHAREHOLDERS

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# THANK YOU FOR LISTENING

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